

PRESS RELEASE



For Immediate Release

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StorageQuest™ Announces REFLECTOR™ for Rimage™ a Network Backup & Archive Solution for Small and Medium size Businesses

Innovative solution is the first to utilize Rimage CD & DVD publication equipment to offer SMB's an unprecedented value in data protection.

Ottawa, Canada- June 29, 2005 - StorageQuest Inc., the leader in network attached optical; storage management today announced its REFLECTOR™ line of Network Backup & Archive solutions. This is the industry's first solution to take advantage of the off-the-shelf CD/DVD publication hardware from Rimage, (Nasdaq:[RIMG - News](#)), to offer the SMB customer not only a feature rich data protection solution but also a information publishing solution at a cost less than most tape based solutions.

"REFLECTOR is a unique solution in Windows™ data protection, providing comprehensive, cost-effective, and compliant backup and recovery. Its intuitive user interface simplifies installation and management so anyone can configure and backup servers and networked users through its wizards. REFLECTOR'S Disk-to-Disc architecture is designed for business backing up from magnetic disk to optical disc to achieve compliant long term data protection said Fred Bedard, StorageQuest's Vice President of Sale & Marketing. The SMB's are among the fastest growing IT segments today. These companies have IT needs that are just as sophisticated as enterprise level companies, but they look for solutions that are simple to install, use and maintain. REFLECTOR'S unique capability of utilizing Rimage's optical storage publication hardware delivers an unprecedented value to these businesses. They not only reap the benefits of a feature-rich network backup and archive solution they also get an award winning CD/DVD publishing system all-in-one-solution."

Manny Almeida, Executive Vice President of Rimage said, "Rimage sees a great opportunity for the CD/DVD archiving market. With Reflector, StorageQuest had created an excellent application that expands the power and capabilities of Rimage autoloaders to enable users to archive and offload unlimited amounts of data to inexpensive, reliable media. Reflector is an impressive application that has the power to address the needs of the CD/DVD archiving market."

REFLECTOR has many unique capabilities which set it apart from traditional tape backup solutions. These solutions include; File Spanning, File Splitting and Media Labeling. REFLECTOR'S File Spanning will automatically record as many discs as required for the backup dataset and optimally pack the data so that it requires the smallest number of discs. File Splitting manages files larger than a piece of media to be split across multiple discs. Split files can be restored without using the Reflector software on any operating system. REFLECTOR will even print a full size label on each piece of media, with the information the user has specified during the setup process, automatically so each is easily identifiable.

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When The International Mission Board, an entity of the Southern Baptist Convention the nation's largest evangelical denomination with more than 40,000 churches and nearly 16 million members, went looking for a solution to archive large video files off their Avid Unity Media Network storage system they selected StorageQuest's REFLECTOR and the Rimage 2000i DVD publishing system. "We needed to develop an archive of our video files and had looked at tape solutions while we were at NAB this year. But the cost, reliability and the fact we could not easily share our videos with our remote offices made it clear that tape was not the solution said Mark Ritter, Operations manager of the E-media Dept. at the International Mission Board. The fact that REFLECTOR can span large video files seamlessly across many DVD's, does not require any special software for playback and will custom label each disc automatically, made this an easy decision for us. So for the additional cost of the REFLECTOR software, we now have a practical archiving and video publication system all in one solution."

Pricing and Availability

StorageQuest's REFLECTOR is available today for all Rimage publishing systems. Pricing starts at US \$795.00 for the SERVER EDITION. An optional CLIENT PAC, intended for users requiring the functionality of the server edition at their desktops, is available at US \$150.00/ user in single quantities. Discounted multi-client packs are also available. The StorageQuest REFLECTOR products include a full year of software updates.

About StorageQuest

Since its inception in 1998, StorageQuest has pioneered technology, product, and open solutions that continue to drive the evolution of Net-attached optical storage. StorageQuest storage solutions include; network attached appliances, storage management software and services, providing seamless storage management for open network environments. StorageQuest, Inc. is headquartered in Ottawa, ON Canada; www.StorageQuest.com.

About Rimage

Rimage Corporation (Nasdaq:[RIMG](#) - [News](#)), is the world's leading provider of recordable CD/DVD publishing systems, which are used by businesses to produce discs with customized digital content on an on-demand basis. Rimage's publishing systems, which span the range from high to low CD/DVD production volumes, integrate robotics, software and surface label printers into a complete publishing solution. Rimage Corporation is located in Minneapolis, MN, with operations in the United States, Europe and Asia. www.Rimage.com .

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